

Stenttec's first stent - a Bare Metal Stent (BMS) called "pureTEC" - is meanwhile CE-certificated and ready to sell which is great. Now we are looking (urgently) for a distributor in Turkey who wants to sell the "pureTEC" in Turkey. The BMS is the first product, the DES (Drug Eluting Stent) is under development and will be the next product in Stenttec's portfolio.

Since the webpage is still in german (english version is under construction) I attached the english product and company brochure to this mail. Please feel free to forward this information to any person/company you could have in mind.

Talking about a possible distributor we would like to work together with a company which is already involved in the cardiology business e.g. working together with catheter labs. Stenttec will support the distributor with a complete stent system including catheter, balloon and stent. First product to be sold is the uncoated Bare Metal Stent (BMS), in around months we will release the coated Drug Eluting Stent (DES).

As an outlook for any potential distributor it might be interesting to know that Stenttec will develop and produce in a next step - after the 2 different mentioned coronary stent models - also peripheral stents, which is another a big/huge market. I mention this to emphasize that Stenttec will not only focus on coronary stents but also on additional products (we are also discussing internally the issue of "heart valves").

Of course we would highly appreciate if our future business partner in Turkey will have a good reputation and a good network in the society of cardiologists and if he has the resources (staff) to introduce a new product in Turkey. We are aware that we are at the moment "no names", but we strongly believe that we can easily compete with the market leaders in questions of product quality and we want to discuss the pricing policy together with our future business partner. Therefore the possible distributor should have an overview of the pricing of the competition and the market shares.

We would like to start the business as soon as possible.